

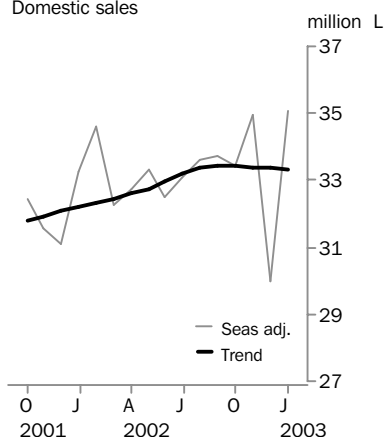


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) TUES 4 MAR 2003

## Australian produced wine

Domestic sales



## JANUARY KEY FIGURES

TREND ESTIMATES	Jan 2003 '000 L	% change Dec 2002 to Jan 2003	% change Jan 2002 to Jan 2003
Australian produced wine			
Domestic wine sales	33 313	-0.1	3.4
White table wine sales	16 913	0.4	1.2
Red and rosé table wine sales	12 326	0.8	13.7

SEASONALLY ADJUSTED	Jan 2003 '000 L	% change Dec 2002 to Jan 2003	% change Jan 2002 to Jan 2003
Australian produced wine			
Domestic wine sales	35 084	17.0	5.6
White table wine sales	17 906	17.7	5.6
Red and rosé table wine sales	12 946	16.5	12.0

## JANUARY KEY POINTS

### TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 33.3 million litres in January 2003, a decrease of 0.1% on December 2002 but a 3.4% increase on January 2002.
- The trend estimate for white table wine sales increased 0.4% on December 2002 and 1.2% on January 2002.
- The trend estimate for domestic sales of red and rosé wine increased 0.8% on December 2002 and 13.7% on January 2002.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 35.1 million litres, an increase of 17.0% on December 2002.
- The seasonally adjusted estimate for domestic sales of white table wine increased 17.7% on the previous month.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine increased 16.5% on December 2002.

### ORIGINAL ESTIMATES

- In original terms 23.8 million litres of Australian produced wine was sold domestically by winemakers in January 2003, down 33.8% on December 2002, but up 11.1% on January 2002.
- Exports of Australian produced wine decreased by 45.0% over December 2002 to 26.1 million litres. Australia exported 474.4 million litres with a value of \$2.4 billion in the twelve months ending January 2003, an increase of 24.4% in volume and 21.5% in value over the corresponding period to January 2002.

- For further information about these and related statistics, contact Merv Leaker on Adelaide 08 8237 7656 or the National Information and Referral Service on 1300 135 070.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
February 2003	3 April 2003
March 2003	6 May 2003
April 2003	3 June 2003
May 2003	3 July 2003
June 2003	4 August 2003
July 2003	3 September 2003



## CHANGES IN THIS ISSUE

There are no changes in this issue.

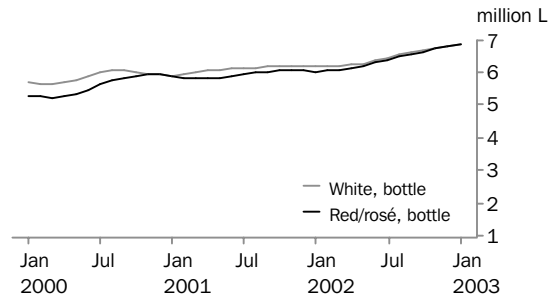


Susan Linacre  
Acting Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

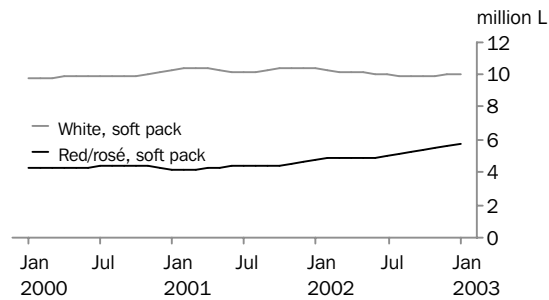
## TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white table wine in glass containers increased 0.7% on December 2002 and by 11.1% on January 2003. The trend series has increased for twelve consecutive months. The trend estimate for red and rosé wine sales (in glass containers of less than 2 litres) increased 0.9% on December 2002 and 13.7% on January 2003. This series has increased for twelve consecutive months.



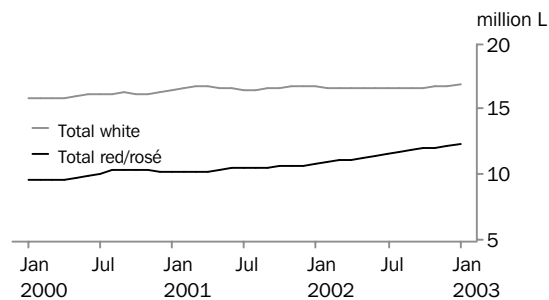
## TABLE WINE, SOFT PACK CONTAINERS

The trend series for domestic sales of white table wine in soft packs has increased by 0.8% on December 2002 but decreased 2.7% on January 2003. The trend series for red and rosé wine in soft packs has increased by 1.6% on December 2002 and 20.1% on January 2003. This series has increased for eight consecutive months (rising 15.4% overall).



## TOTAL WHITE AND RED/ROSÉ TABLE WINE

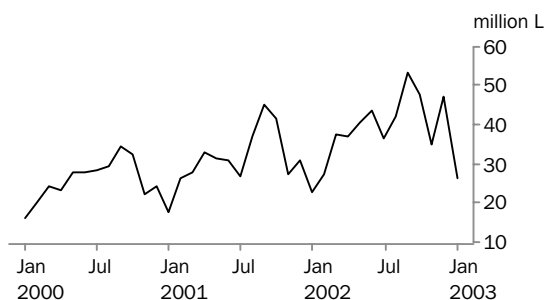
The trend series for total sales of white table wine increased 0.4% over December 2002 and 1.2% on January 2003. This series has increased for eight consecutive months (rising 1.8% overall). The trend estimate for total red and rosé wine rose 0.8% over December 2002 and 13.7% on January 2003. This series has increased for twenty four consecutive months (rising 21.7% overall).



## EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

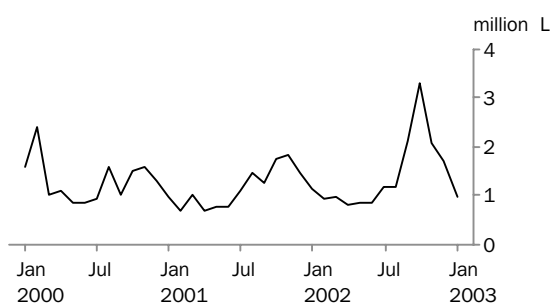
### EXPORTS OF AUSTRALIAN PRODUCED WINE

In original terms, 26.1 million litres of Australian produced wine valued at \$129.1 million were exported in January 2003. The quantity and value of exports decreased 45.0% and 44.3% respectively on the previous month. Compared to January 2002, the quantity and value increased 15.8% and 22.3% respectively. The average value of Australian wine exported in January 2003 was \$4.94 per litre, up from \$4.68 per litre in January 2002.



### WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.0 million litres of wine, valued at \$8.6 million were cleared for home consumption in January 2003. The average value of wine was \$8.65 per litre, up from \$6.92 per litre in January 2002.



### DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the December quarter 2002 shows that wine available for consumption in Australia increased 5.9% on the same quarter in 2001. Domestic sales of Australian wine increased by 4.4% and wine imports by 40.5%. Total disposals of Australian produced wine increased by 16.5% over the same period in 2001 with exports rising 30.2%.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
<b>1999-2000</b>	369 271	19 607	388 877	284 935	654 206
<b>2000-2001</b>	384 847	12 773	397 621	338 289	723 136
<b>2001-2002</b>	386 232	14 479	400 711	418 390	804 622
Dec Qtr 2001	r112 880	5 064	r117 944	99 826	r212 706
Dec Qtr 2002	117 820	7 114	124 934	r129 960	r247 780

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....				TABLE-RED AND ROSÉ WINE.....				
	Total wine '000 L	Glass less than 2 litres(a) '000 L	Soft packs(b) '000 L	Other containers(c) '000 L	Total '000 L	Glass less than 2 litres(a) '000 L	Soft packs(b) '000 L	Other containers(c) '000 L	Total '000 L
ORIGINAL									
<b>1999-2000</b>	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
<b>2000-01</b>	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
<b>2001-02</b>	386 232	75 662	122 744	1 459	199 866	73 626	56 071	693	130 389
<b>2001-2002</b>									
January	21 392	4 624	7 476	92	12 192	3 263	2 747	14	6 024
February	28 465	6 127	9 964	85	16 177	5 051	3 930	17	8 998
March	31 961	6 210	11 085	81	17 376	5 536	5 132	21	10 689
April	30 061	5 825	9 489	91	15 405	5 808	4 820	38	10 666
May	34 882	5 871	11 483	87	17 441	7 251	5 606	58	12 915
June	29 602	5 431	8 587	36	14 054	6 853	4 930	19	11 801
<b>2002-2003</b>									
July	35 040	6 205	10 625	52	16 881	7 198	6 161	16	13 375
August	34 629	6 228	9 841	114	16 184	7 166	6 374	19	13 558
September	33 407	6 959	9 402	65	16 427	6 892	5 060	24	11 975
October	36 626	7 433	10 296	106	17 835	7 274	5 366	19	12 660
November	45 300	9 868	12 110	129	22 108	8 672	6 680	10	15 363
December	35 894	8 134	9 570	147	17 851	6 578	4 711	14	11 303
January	23 767	5 065	8 634	62	13 762	3 686	3 272	14	6 972
SEASONALLY ADJUSTED									
<b>2001-2002</b>									
January	33 234	6 561	10 451	n.a.	16 964	6 153	5 522	n.a.	11 562
February	34 591	7 296	10 103	n.a.	17 252	6 901	4 975	n.a.	11 904
March	32 285	6 122	10 252	n.a.	16 526	5 837	4 952	n.a.	10 929
April	32 713	6 349	10 152	n.a.	16 651	6 088	5 170	n.a.	11 157
May	33 344	6 247	10 926	n.a.	17 105	6 487	4 999	n.a.	11 461
June	32 485	6 604	9 494	n.a.	16 458	6 445	4 504	n.a.	11 217
<b>2002-2003</b>									
July	33 058	6 345	10 490	n.a.	17 016	6 225	4 911	n.a.	11 188
August	33 632	6 265	9 788	n.a.	16 126	6 315	5 370	n.a.	11 891
September	33 721	6 872	9 976	n.a.	16 883	6 715	5 207	n.a.	11 876
October	33 453	6 714	9 710	n.a.	16 614	6 698	5 253	n.a.	12 045
November	34 974	7 109	10 318	n.a.	17 650	6 888	5 786	n.a.	12 647
December	29 980	6 364	8 734	n.a.	15 218	6 633	4 972	n.a.	11 108
January	35 084	7 020	11 239	n.a.	17 906	6 923	6 182	n.a.	12 946
TREND ESTIMATES									
<b>2001-2002</b>									
January	32 217	6 189	10 365	n.a.	16 719	6 051	4 744	n.a.	10 841
February	32 332	6 191	10 274	n.a.	16 642	6 057	4 849	n.a.	10 943
March	32 460	6 205	10 202	n.a.	16 597	6 089	4 912	n.a.	11 046
April	32 613	6 238	10 176	n.a.	16 611	6 145	4 942	n.a.	11 146
May	32 733	6 288	10 135	n.a.	16 607	6 218	4 938	n.a.	11 230
June	32 956	6 372	10 098	n.a.	16 633	6 311	4 948	n.a.	11 358
<b>2002-2003</b>									
July	33 204	6 467	10 025	n.a.	16 650	6 407	4 994	n.a.	11 517
August	33 395	6 560	9 942	n.a.	16 660	6 496	5 086	n.a.	11 685
September	33 460	6 639	9 881	n.a.	16 670	6 577	5 214	n.a.	11 842
October	33 448	6 717	9 871	n.a.	16 706	6 663	5 353	n.a.	11 986
November	33 398	6 782	9 913	n.a.	16 765	6 748	5 482	n.a.	12 114
December	33 358	6 828	10 007	n.a.	16 842	6 820	5 607	n.a.	12 230
January	33 313	6 877	10 085	n.a.	16 913	6 882	5 699	n.a.	12 326

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

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## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1999-2000</b>	307 091	22 991	18 220	14 352	3 514	2 352	754	837
<b>2000-01</b>	325 325	22 185	16 706	13 952	3 292	3 011	372	901
<b>2001-02</b>	330 254	20 384	17 686	12 000	3 123	2 454	332	701
<b>2001-2002</b>								
January	18 216	1 202	910	604	222	215	23	45
February	25 174	1 237	912	744	209	135	54	45
March	28 065	1 423	1 315	713	239	182	24	37
April	26 071	1 702	1 217	657	201	190	23	49
May	30 356	2 066	1 388	583	258	210	21	56
June	25 855	1 812	1 060	516	151	189	19	55
<b>2002-2003</b>								
July	30 256	2 310	1 278	649	270	253	23	58
August	29 742	1 890	1 794	772	202	206	22	72
September	28 401	1 618	2 291	691	201	184	21	49
October	30 495	1 733	2 930	975	278	192	23	56
November	37 470	2 060	3 740	1 401	303	298	27	64
December	29 154	1 656	3 407	1 066	313	270	29	89
January	20 733	1 196	1 037	400	198	185	17	36

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

## 3

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

Period	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1999-2000</b>	2 549	5 008	341	7 796	7 293	22 991
<b>2000-01</b>	2 327	4 674	353	8 160	6 674	22 185
<b>2001-02</b>	2 102	4 052	333	8 369	5 529	20 384
<b>2001-2002</b>						
January	147	187	19	401	448	1 202
February	138	211	18	529	341	1 237
March	138	243	24	652	366	1 423
April	172	295	23	750	462	1 702
May	197	425	33	903	509	2 066
June	177	349	24	862	399	1 812
<b>2002-2003</b>						
July	218	436	39	1 006	611	2 310
August	195	374	36	792	493	1 890
September	161	334	20	672	432	1 618
October	183	343	24	709	474	1 733
November	219	515	27	833	467	2 060
December	223	403	30	574	425	1 656
January	130	180	19	578	290	1 196

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L ai	\$'000
IMPORTS(c) (d)										
<b>1999-2000</b>	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
<b>2000-01</b>	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
<b>2001-02</b>	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
<b>2001-2002</b>										
November	513	666	1 179	20	478	171	1 849	15 874	66	978
December	374	455	829	34	362	231	1 456	12 120	51	1 012
January	404	321	725	15	191	202	1 133	7 838	59	920
February	272	299	571	2	225	140	938	7 782	31	669
March	278	379	657	8	221	84	969	6 861	32	507
April	276	280	555	15	127	134	831	7 342	45	639
May	274	290	564	9	178	89	841	6 294	49	758
June	374	263	637	7	131	101	875	6 502	36	616
<b>2002-2003</b>										
July	520	404	924	9	163	89	1 184	9 658	54	846
August	463	282	745	16	276	165	1 202	10 588	53	838
September	1 026	402	1 429	32	455	192	2 108	14 642	48	741
October	1 376	1 096	2 472	8	728	92	3 300	23 304	47	735
November	607	734	1 342	6	574	164	2 085	17 399	61	1 200
December	477	423	900	r34	511	284	1 729	r16 494	69	1 357
January	358	192	550	33	272	135	991	8 576	26	641
EXPORTS(e)										
<b>1999-2000</b>	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
<b>2000-01</b>	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
<b>2001-02</b>	175 741	230 465	406 205	2 698	8 048	1 438	418 390	2 105 128	24	208
<b>2001-2002</b>										
November	12 167	14 173	26 339	179	769	35	27 323	133 249	1	9
December	12 716	17 365	30 081	137	443	166	30 827	167 597	5	23
January	9 625	12 467	22 092	148	301	20	22 561	105 515	—	13
February	10 219	16 271	26 490	252	427	48	27 217	136 989	1	5
March	14 871	21 772	36 643	211	636	65	37 555	191 990	1	6
April	13 592	22 469	36 061	407	646	88	37 203	189 092	10	81
May	16 662	23 076	39 738	147	662	153	40 700	210 881	1	11
June	17 960	24 817	42 776	275	608	55	43 714	225 343	2	21
<b>2002-2003</b>										
July	14 892	20 747	35 639	169	603	134	r36 545	r 176 586	—	—
August	18 414	22 410	40 824	r 314	769	49	r41 957	197 639	—	—
September	21 230	30 761	51 991	399	971	70	53 431	r 267 282	6	18
October	18 669	27 206	45 875	432	1 142	94	47 543	227 936	2	26
November	r13 145	r20 651	r33 796	214	878	81	r34 969	r 174 217	1	16
December	r18 289	r28 219	r46 507	r 479	r 420	41	r47 448	r 231 800	—	13
January	9 271	16 224	25 495	156	438	29	26 118	129 082	—	15

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, January 2003

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Federated States of Micronesia	4	10	13	—	—	—	14	43
Fiji	4	7	11	—	5	—	15	96
New Zealand	1 044	1 073	2 118	3	19	6	2 146	3 527
Total Oceania and Antarctica (a)	1 069	1 111	2 180	5	30	6	2 220	3 895
Denmark	93	402	495	—	1	—	497	1 364
Germany, Federal Republic of	268	424	692	—	—	—	692	2 981
Ireland	147	280	427	—	2	—	429	2 368
Netherlands	175	299	474	—	—	—	474	2 199
Sweden	105	300	405	—	—	—	405	1 914
United Kingdom	4 134	5 795	9 928	40	313	—	10 281	43 782
Total European Union	5 269	8 000	13 270	40	316	—	13 626	57 369
Norway	14	217	232	—	3	—	235	903
Switzerland	68	211	279	—	16	—	295	1 124
Total Europe and the Former USSR (a)	5 356	8 448	13 804	40	336	—	14 179	59 549
Oman	10	7	17	—	—	—	17	34
United Arab Emirates	32	31	63	—	1	—	63	267
Total Middle East and North Africa (a)	44	49	93	1	1	—	95	398
Malaysia	32	94	126	—	1	5	133	1 329
Singapore	49	137	186	1	1	14	203	1 567
Total Southeast Asia (a)	131	292	423	13	3	19	459	3 425
Hong Kong	34	74	108	—	3	—	112	849
Japan	131	224	355	—	24	1	380	2 672
Total Northeast Asia (a)	200	374	574	—	27	1	602	4 234
Canada	468	1 273	1 741	74	7	—	1 822	13 572
United States of America	1 976	4 637	6 614	23	32	3	6 671	43 689
Total Northern America (a)	2 444	5 910	8 354	97	39	3	8 493	57 262
Total Other Regions (b)	28	38	66	—	3	—	69	319
Total All Countries	9 271	16 224	25 495	156	438	29	26 118	129 082

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(c) Includes 'Other table wine'.

(b) Includes ships' stores.

(d) Free on board value, see Explanatory Note 6.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1999-2000</b>	22 219	186 398	1 112	4 839	8 208	61 519	639	<b>284 935</b>
<b>2000-01</b>	22 194	215 079	1 323	6 054	8 104	84 530	1 006	<b>338 289</b>
<b>2001-02</b>	27 273	260 436	1 492	6 685	9 851	111 735	917	<b>418 390</b>
<b>2001-2002</b>								
November	2 683	15 544	105	724	858	7 317	91	<b>27 323</b>
December	1 508	16 212	235	464	642	11 720	45	<b>30 827</b>
January	3 111	12 585	95	399	585	5 732	55	<b>22 561</b>
February	1 389	16 840	94	484	645	7 708	56	<b>27 217</b>
March	1 539	22 443	135	630	920	11 802	87	<b>37 555</b>
April	1 430	21 933	177	598	624	12 344	97	<b>37 203</b>
May	1 912	25 139	138	726	1 086	11 631	68	<b>40 700</b>
June	1 829	28 059	128	485	969	12 161	83	<b>43 714</b>
<b>2002-2003</b>								
July	1 979	22 900	108	740	683	10 070	66	<b>r36 545</b>
August	3 406	r27 253	111	411	633	10 049	93	<b>r41 957</b>
September	2 813	35 073	86	775	573	14 035	76	<b>53 431</b>
October	3 477	29 614	116	771	842	12 637	85	<b>47 543</b>
November	4 136	r15 617	134	r 669	r 953	r13 328	131	<b>r34 969</b>
December	r 973	r26 029	r 172	r 707	r 848	r18 587	131	<b>r47 448</b>
January	2 220	14 179	95	459	602	8 493	69	<b>26 118</b>

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 97% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

**6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**8** For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**13** For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

### ACKNOWLEDGMENT

**14** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**16** Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

### ROUNDING

**17** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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